Job Profile:

1. Website Management

- o Maintains the hygiene of the website and ensures content is accurate, dynamic and relevant for the site
- o Keeps a track of domains (procurement), servers, renewals and is comfortable with Joomla
- Keeps a track on new trends and innovations and is able to judiciously take a call on what can and should be implemented
- o Maintains an active channel of communication amongst all stakeholders across the country

2. Social Media Marketing

- o Develops and implements Social Media Marketing initiatives to keep the handles dynamic and engaging.
- o Ensures that the hygiene of social media properties is exceptional and daily activities are managed well
- o Plan and execute social media campaigns to achieve specific business needs
- o Responsible for development and maintenance of online content that generates interest and engagement
- Interacts with users on the social handles, encourages participation, and converts them into active members/ leads
- o Maintains the blog and executes online advocacy campaigns with the online community.

3. Online Reputation Management

- o Work on listening/ ORM tools
- o Strategize and implement actionable insights based on the data collected

SEO

o Supervise the activities aimed at proper and sustained SEO to achieve the objective

5. SEM & Lead Generation campaigns

o Strategizes, implements, supervises and reports on the various campaigns aimed at procuring qualified leads.

6. Email/ Mobile Marketing

- o Explore innovative communication and plans for mobile or email marketing
- Develop a sustained and relevant email marketing strategy for internal and external audience
- o Periodically be involved in CRM initiatives within the organization

7. Content Development

- o Online/offline content creation to promote and market Nova's web properties.
- Maintains channel of communication between designated doctors/ allied clinical staff in getting medical content vetted, and generating fresh and relevant content

8. Database Maintenance

 Accurate categorization, updation and maintenance of the various leads, patients, employees, doctors for focussed modes of communication as and when the need arises

9. Additional Responsibilities:

- o Vendor management
- o Report generation including analysis of digital activities and recommendations on way forward
- o Evaluate different digital marketing proposals to see if it will help achieve the objective.

Candidate Qualifications:

Minimum Qualifications

- MBA or Masters in Marketing/IT/Digital Marketing with relevant work experience
- 3-5 years+ experience in Digital Marketing
- Must have excellent written and verbal communication skills

Additional Profile Characteristics Desired

- Must have excellent account management skills
- Must be able to multitask and manage several projects well
- Must be well organized, thoughtful, proactive and assertive
- Should be able to work under pressure